

Pest Elimination for
LONG TERM CARE



I CHOOSE ECOLAB

Because my reputation matters

ECOLAB[®]

Everywhere It Matters.™



Pests can damage your reputation

- Appearance is the second most important factor considered by families when selecting a Long Term Care facility¹
- With just one opportunity to make a first impression, don't let pests cause residents and families to assume your facility is unsanitary and unsafe

ANTS

Ants are associated with unsanitary environments and can harm residents' health

UNDERSTAND ANT BEHAVIOR

- Certain ant species can bite and sting residents
- Invade buildings in search of food, water and shelter
- Nest outdoors underground, beneath rocks, woodpiles and trees
- Nest indoors under carpet edges and along baseboards and walls

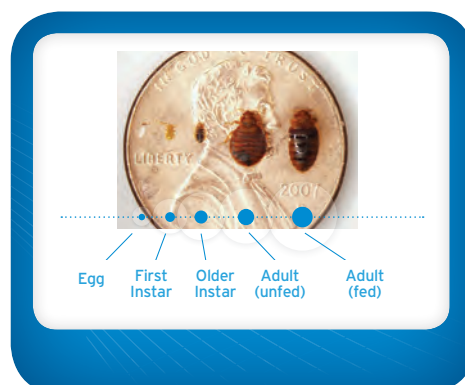


BED BUGS

All it takes is one bed bug incident to hurt your reputation

UNDERSTAND BED BUG BEHAVIOR

- Avid hitchhikers that either crawl or are carried from place to place
- Feed at night and stay hidden during the day
- Hide in secluded places for up to 10 days after feeding
- Survive up to 10 months without a feeding



UNDERSTAND BED BUG BIOLOGY

- 1/4" long parasites
- Shape and color of an apple seed
- 6-8 week life cycle from egg to adult
- Lay up to 500 eggs in lifetime



Expert Service Specialists you can trust

By working with our experts, you'll stay ahead of pest problems and provide a clean, safe and healthy environment for your residents.

Only Ecolab offers you:

People – Highly trained Service Specialists who understand Long Term Care and provide the [high-quality, professional service](#) your facility needs

Science – [Industry-leading innovation](#) including proprietary protocols and equipment

Information – Highly effective [educational tools and resources](#) used in thousands of Long Term Care facilities



My Service Specialist is a true professional.

Kevin consistently goes above and beyond for my staff, my business and my residents!"

ECOLAB DIFFERENCE

Pest elimination consistently delivered



HEALTHCARE PROTECTSM

Protecting the clean environment
you work hard to maintain

- Comprehensive protection against your most common pests
- Proactive room inspections and treatments to help eliminate pests
- Education and training to help your staff maintain a pest-free environment



Choose your level of service

PROGRAM	BASE	PREMIUM	PREMIUM PLUS
Interior for ANTS & COCKROACHES	✓	✓	✓
Interior & exterior for RODENTS	✓	✓	✓
Entry point protection for OCCASIONAL INVADERS	✓	✓	✓
5% of rooms upon request at time of service	✓		
Proactively inspect and treat 1/6 th of rooms for ANTS, COCKROACHES		✓	✓
Proactive exterior ANT TREATMENTS		✓	✓
Proactively inspect and treat 1/6 th of rooms for BED BUGS			✓

Interior is for kitchen and common areas. Service for ants is included only at time of regularly scheduled service.

Additional Solutions

-  Expanded Large Fly Program
-  Air Quality Program
-  Small Fly Service
-  Bed Bug Service
-  Thermal EnclosureTM

Professional service delivered
by the **industry leader**

ECOLAB[®]
Everywhere It Matters.TM

Solutions to help maintain a pest-free environment

Finito® Eliminate crawling and flying insects with this sustainable spray product solution; safe for use on food contact surfaces

* Not available in NY, VA, OH and Canada



Thermal Enclosure™

Saves furniture replacement costs by eliminating bed bugs without damaging infested items; available in select markets



STEALTH® Fly Station

Eliminates large flies before they're able to enter your facility



3 Step Bed Bug Service

Provided by industry's leading bed bug experts, this service reduces room downtime and decreases cost



▶ **View videos** about our innovative solutions at video.ecolab.com

Resources to help you manage your facility

- **Audit-ready** documentation to help you stay in compliance
- **Detailed** records of pest incidents and corrective actions
- **Staff education** and training tools



▶ **visit www.bedbugtoolkit.com** for information, tips and tricks on avoiding a bed bug outbreak

▶ **To learn more, contact your Ecolab Representative or call 1 800 325 1671**

▶ **To learn more, visit www.ecolab.com/healthcareprotect**

Comprehensive solutions. **Everywhere It Matters.**

Ecolab has the innovative solutions you need to tackle any pest issue throughout your facility.



Which pest challenge does your facility have?

- | | | |
|--------------------------------------|--|--------------------------------------|
| <input type="checkbox"/> Ants | <input type="checkbox"/> Small Flies | <input type="checkbox"/> Air Quality |
| <input type="checkbox"/> Cockroaches | <input type="checkbox"/> Occasional Invaders | <input type="checkbox"/> Exclusion |
| <input type="checkbox"/> Rodents | <input type="checkbox"/> Bed Bugs | <input type="checkbox"/> Birds |
| <input type="checkbox"/> Large Flies | <input type="checkbox"/> Termites | |

To learn more, contact your Ecolab Representative or

visit www.ecolab.com/healthcareprotect

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